## Development In Business Simulation & Experiential Exercises, Volume 18, 1991 MEETING MEETING OBJECTIVES

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## **ABSTRACT**

This session will allow delegates to participate in a game about how not to go about meeting the objectives of meetings. In other words, the game illustrates and highlights in a vivid way some of the politics of meetings.

## THE GAME

Participants will take part in a manual game designed to allow participants and observers to examine how people attempt to influence the course of meetings. The COLOR GAME demonstrates how participants in a meeting may attempt to exercise control, how the overt objectives of a meeting can be undermined very subtlety, how covert objectives tend to take the upper hand, how the vying for power detracts from objectives, and how procedures and outcomes are inextricably linked. The game is relatively non-threatening and can be fun.

## THE WORKSHOP

Participants take part in the game, watch a video recording of the events, and then analyze the strategies and tactics used. Thus, the workshop will be a hands-on session. This is in keeping with the underlying theme of gaming -- learning by doing.